

Building resilient Application security programs

**APPLICATION SECURITY VULNERABILITIES -
MEASUREMENTS, MATURITY MAGIC -
VULNERABILITY FRAMEWORK PROJECT**



**PHOENIX
SECURITY**

**Aggregate
Contextualize
ACT**

Francesco Cipollone, Founder
fc@phoenix.security



About Francesco



Francesco Cipollone

Founder Phoenix Security, Chair CSA UK



I'm a cloud expert and have been a CISO Advisor, Cybersecurity Cloud Expert. Speaker, Researcher and Chair of Cloud security Alliance UK, Researcher and associate to ISC2.

Currently we are working on interesting problem on how to link Application, Security and



@FrankSec42



Fracipo Linkein



Email



Website



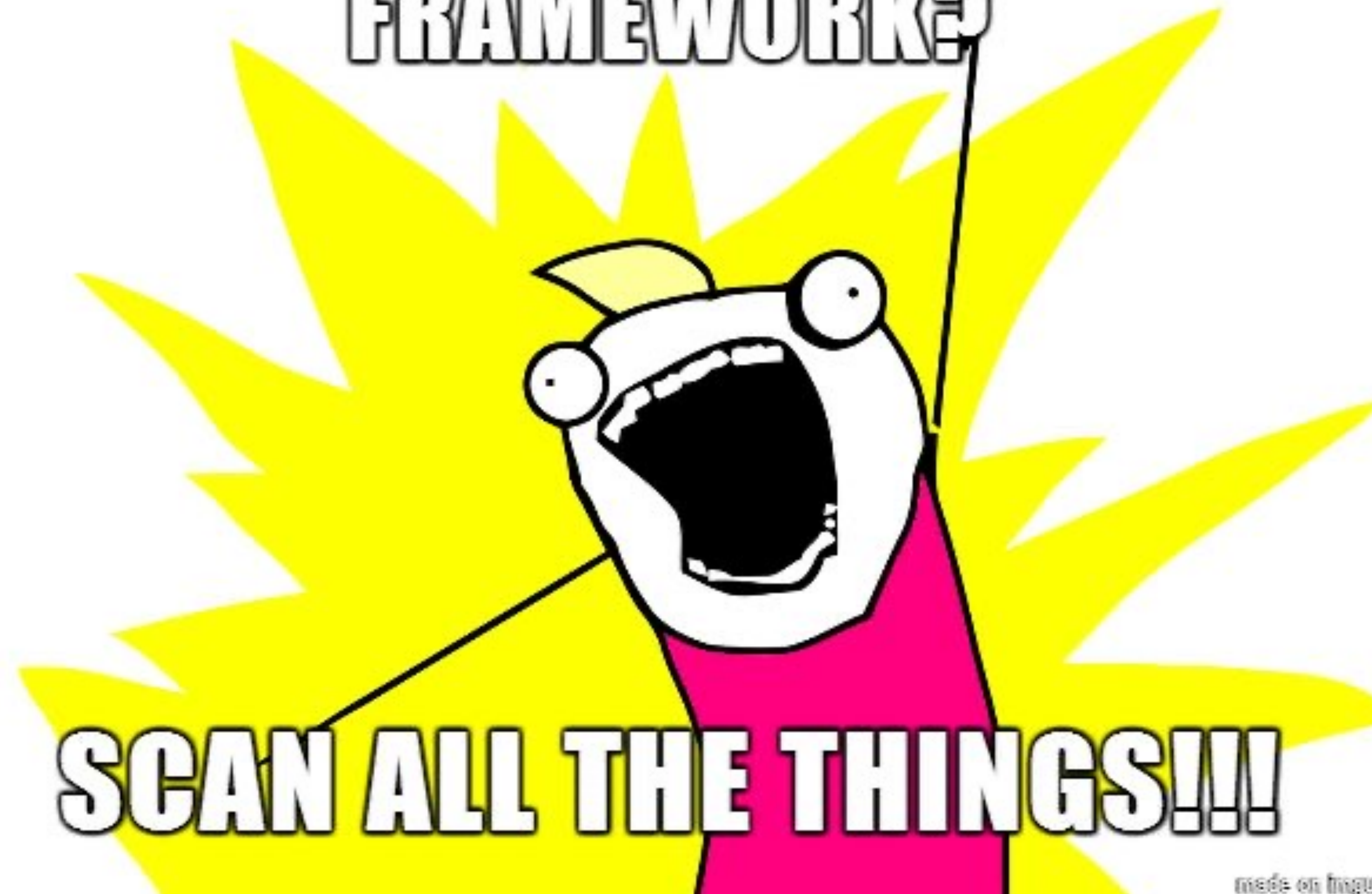
Articles



NSC42 LinkedIn

Prevent Burnout is key to happy living
Can we scale security to make it more enjoyable?

**VULNERABILITY MANAGEMENT
FRAMEWORK?**



Agenda

Intro & Context

Problem of vulnerabilities

Security-developers WHO needs to triage?

Human cost of fixing manually

Appsec Security Framework

Modern SSDLC

Triaging and Reporting

Vulnerability Framework

Recommendation/ Conclusion

Q&A





Why do we need it?

The first challenge ... and it's getting worse

**SLOW
DEFENDER**

40/ 100-150 days

Average time to fix a vulnerability



**FAST
ATTACKER**

3-15 days

Average time to exploit a new vulnerability



WHY IS IT IMPORTANT? – MORE ASSETS LESS TIME

1:4 BREACH DUE TO VULNERABILITY

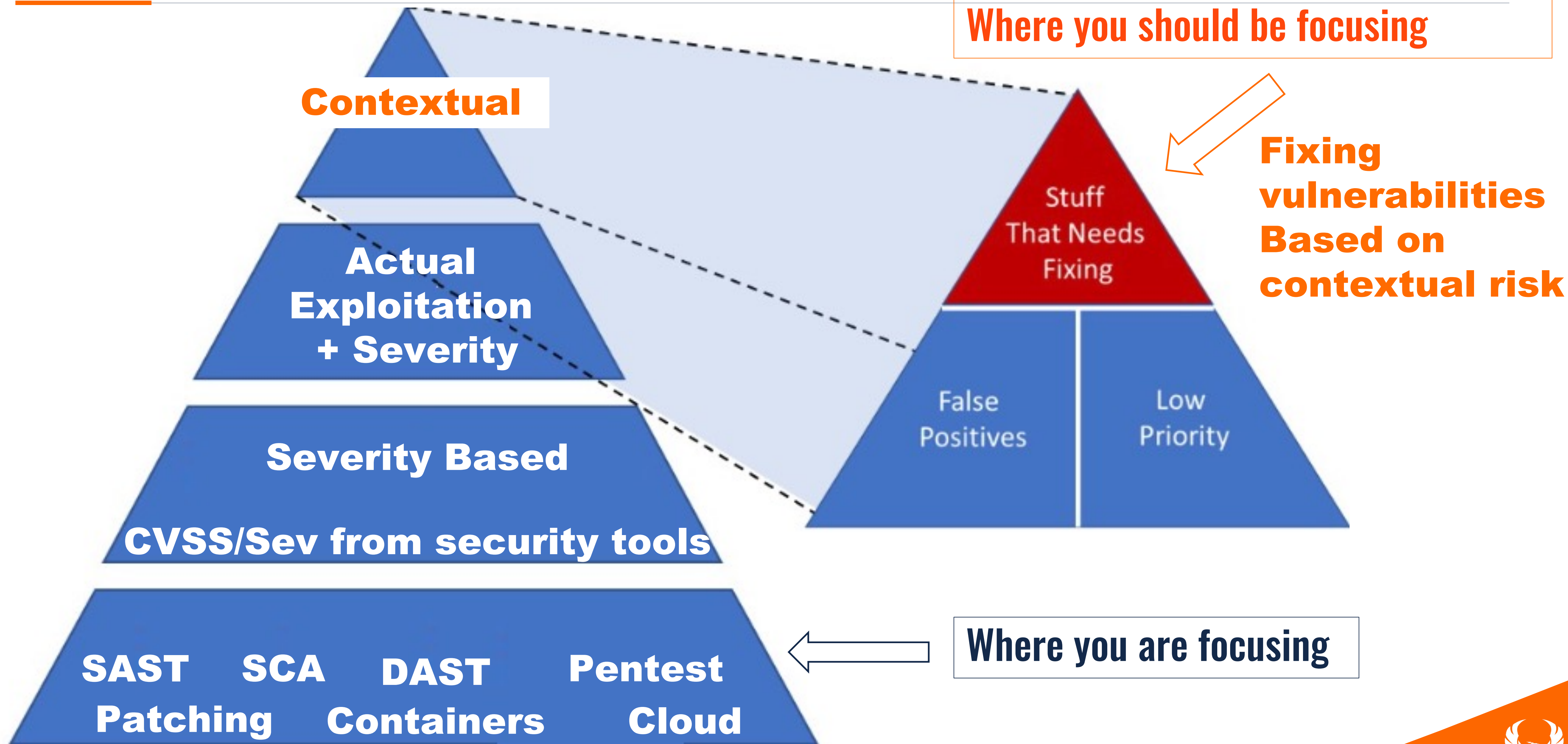


Source: Gartner
760501_C

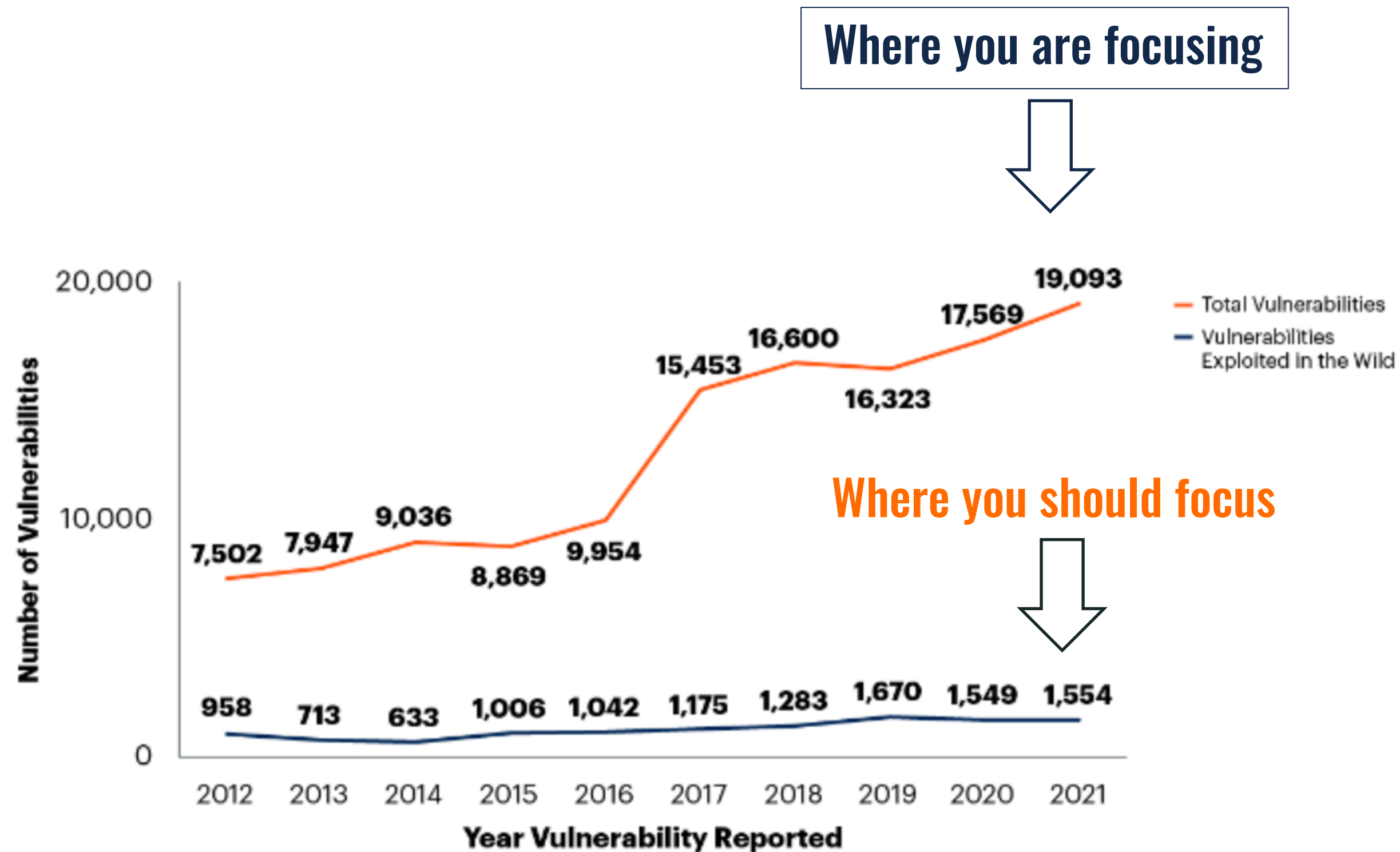
Source gartner: <https://www.gartner.com/document/code/775767>



Prioritization is so 90....



WHY IS IT IMPORTANT?



Source: IBM X-Force/Analysis: Gartner Research
775767_C

34% More Vulnerabilities Every year

10% are actually important

How do you get there?



Who Should fix What is the most urgent?



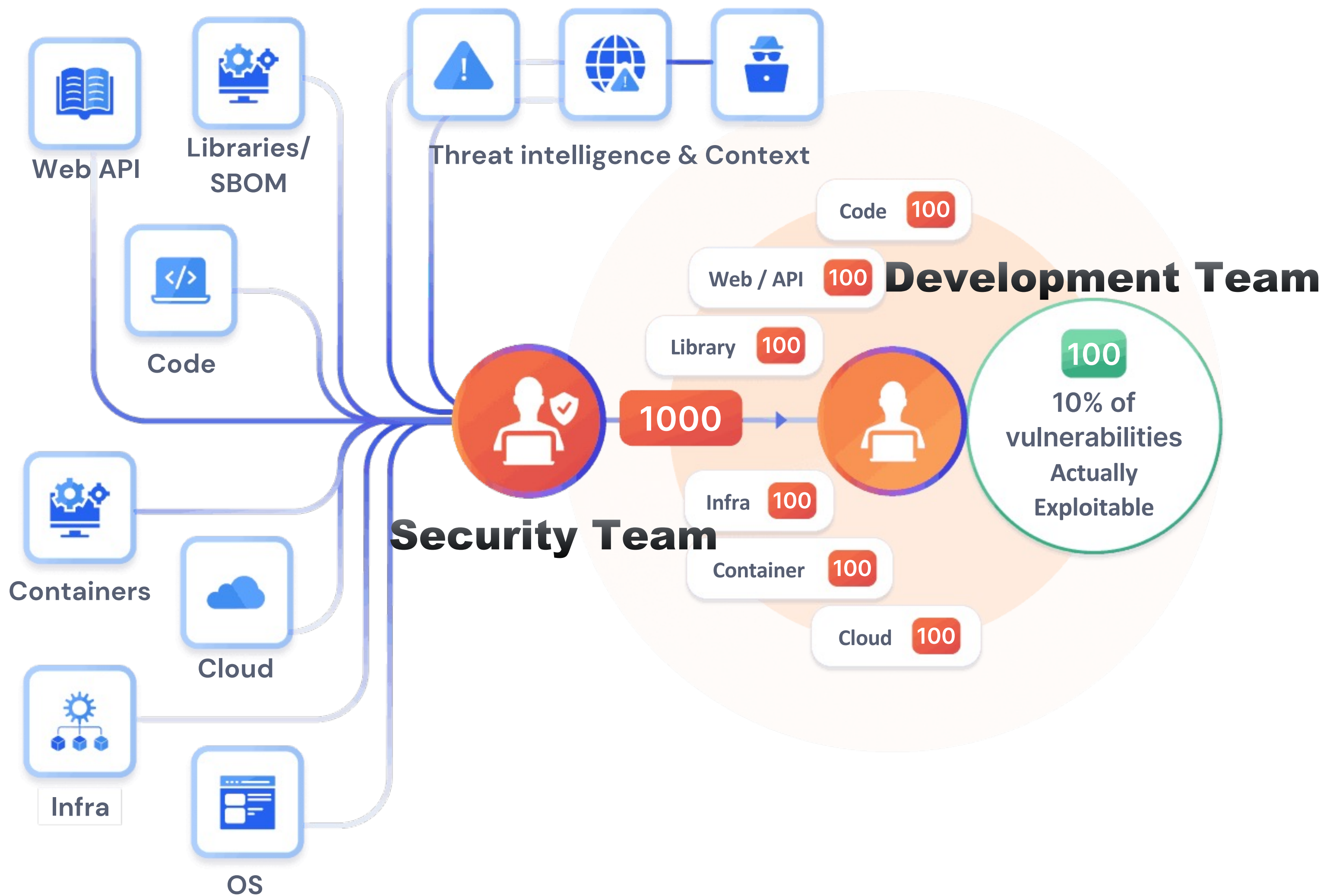
Needle in a haystack - > But the haystack is on fire





How are we solving
it so far...

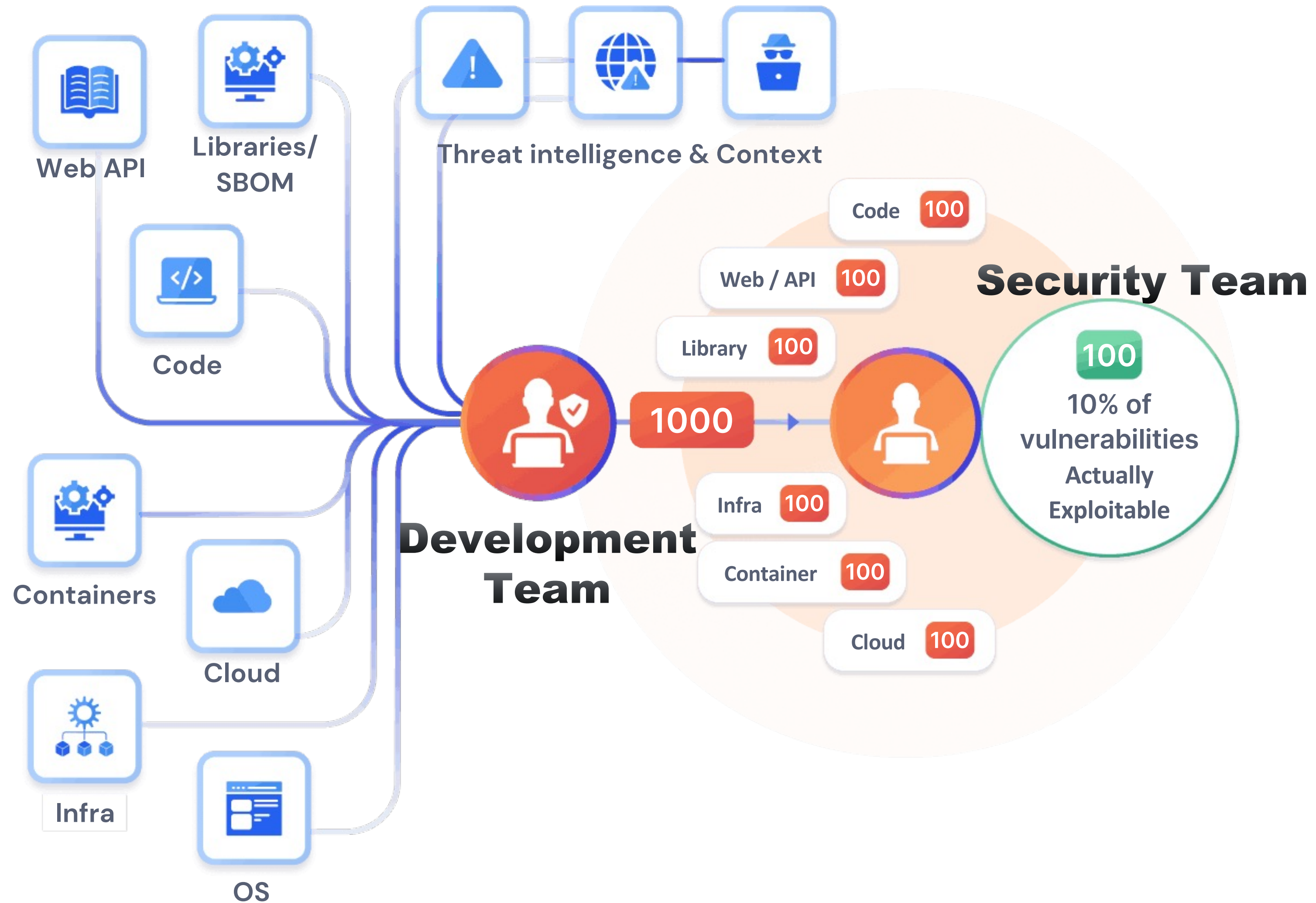
Security Team Triaging



What's most important – the log4j case



Development team Triaging



What's the solution of this? Opening tickets to dev teams

Driving back home after printing out the vulnerability scan report



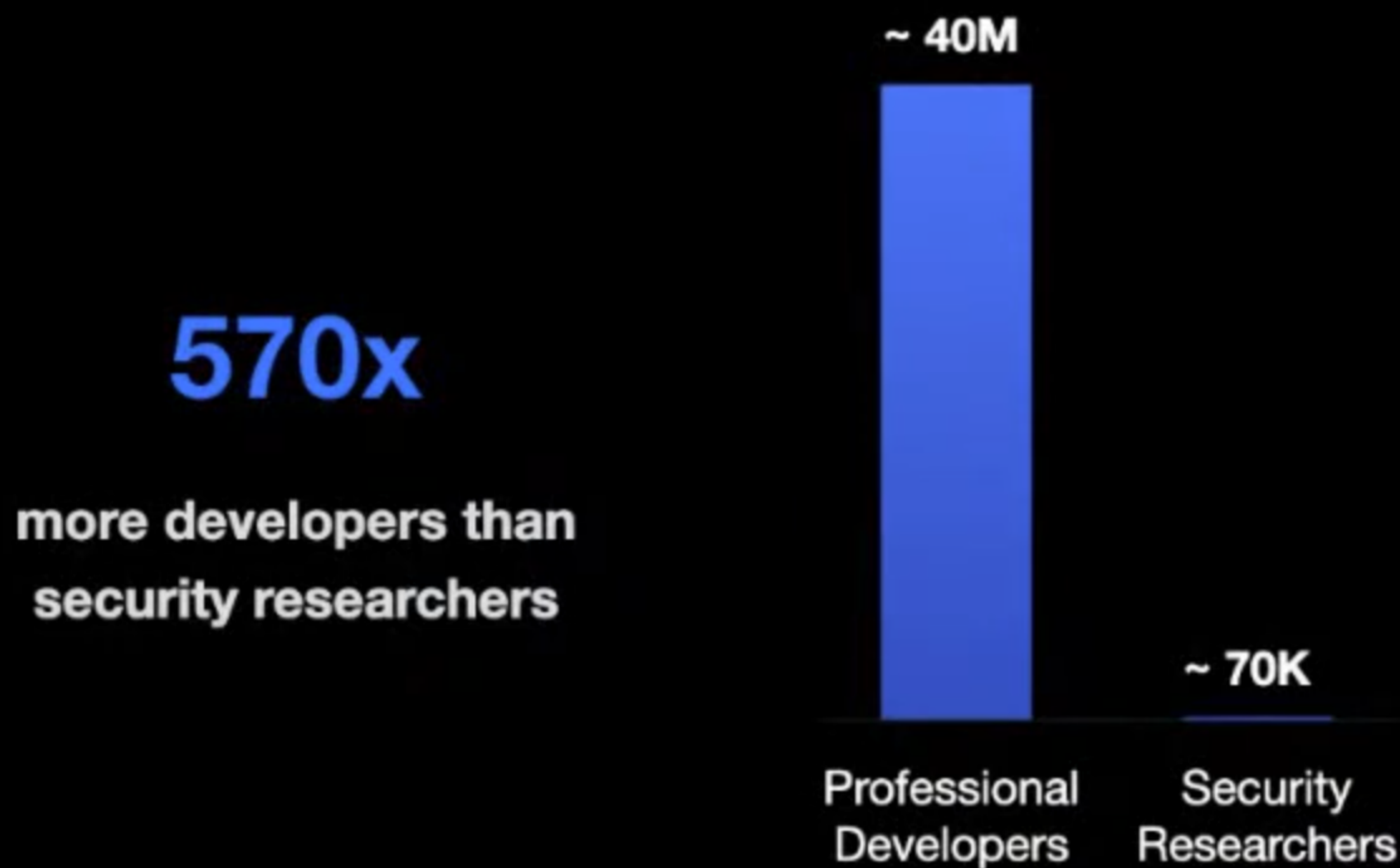
What's most important



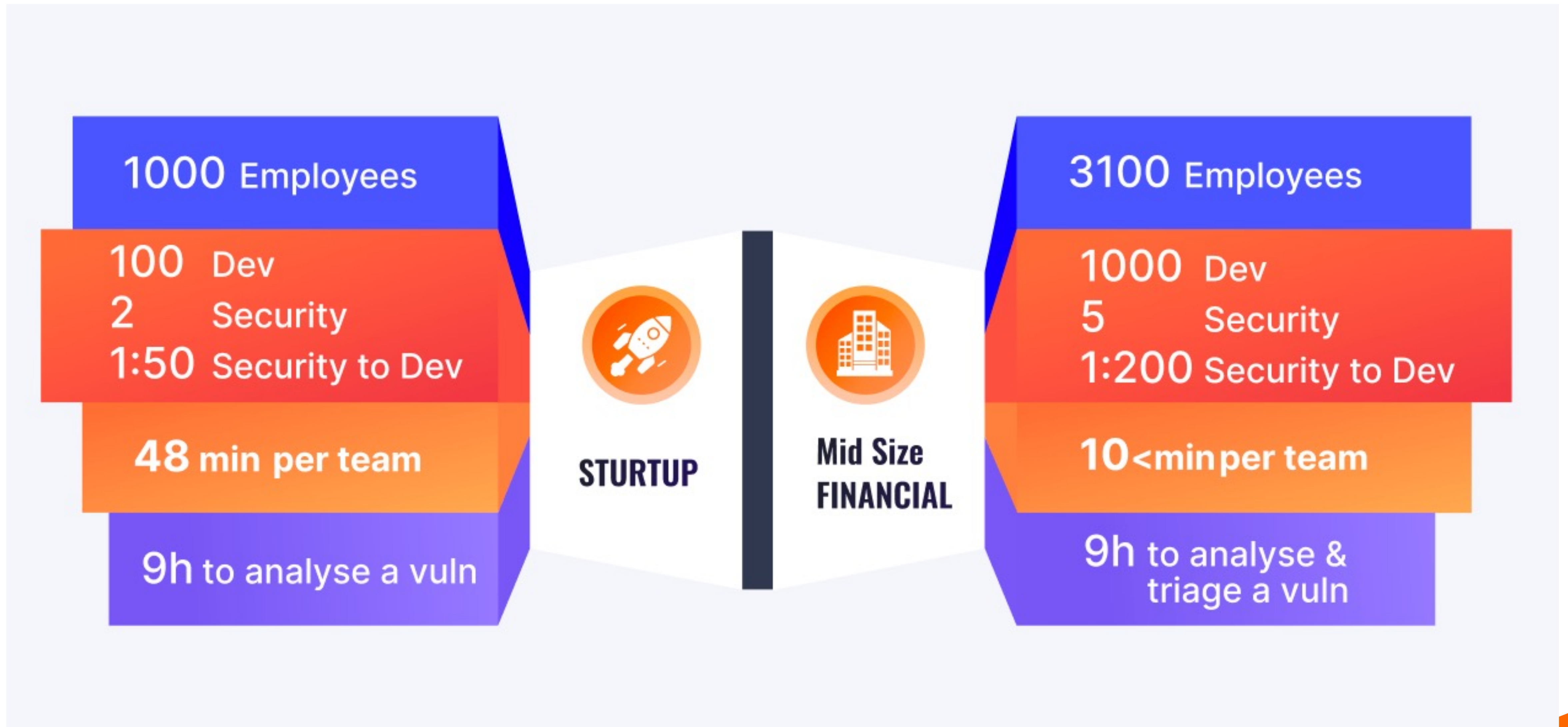


Road to burnout

Security researchers are outnumbered!



Regardless Can we solve this problem just with people?



**I FEEL YOUR PAIN
BEEN THERE
DONE THAT**

ROAD TO BURNOUT



Shift Left?

We're Shifting Everywhere.

Sage Security Champions Conference 18-20 April.
#GoodCleanSecureCode
#ShiftingEverywhere

Shift up shift down
shift left shift right



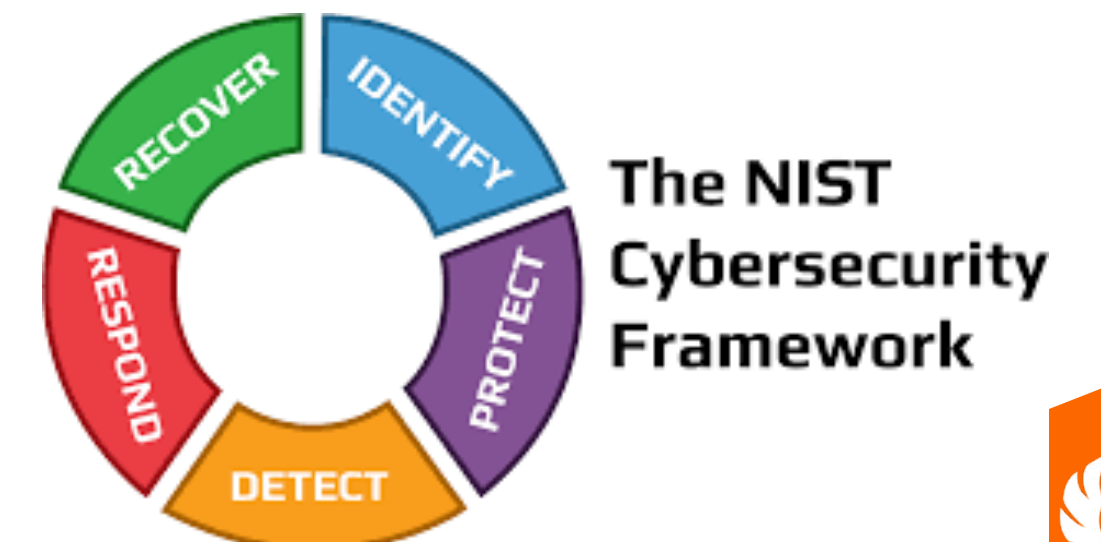
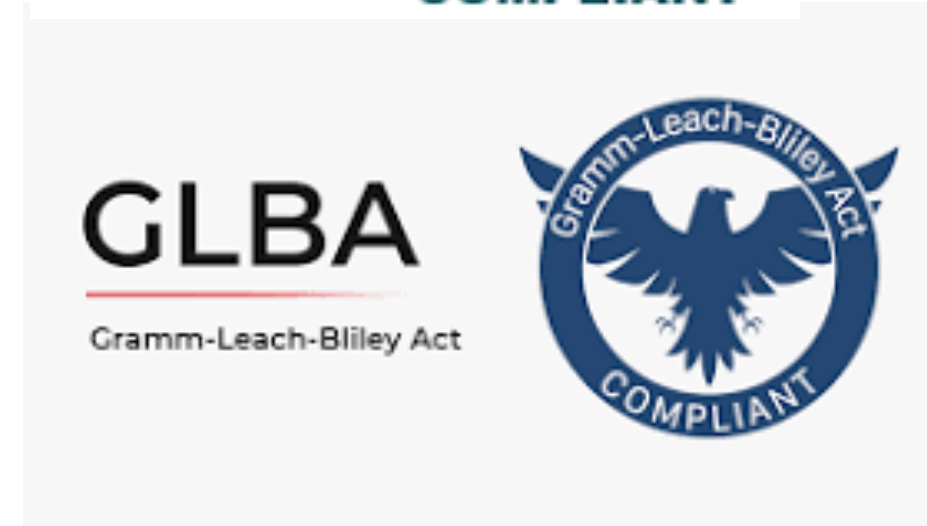
COLLABORATE DEV, SECURITY OWENR





3rd person at the
table
:Audit/Regulation

WHY? Regulation are here and more are coming



WHY? Regulation coming

- **Show me the latest vulnerabilities**
- **Show me the vulnerability trends**
- **When did you pentest this application**
- **What are the risk acceptance for this application**
- **When was the last scan**
- **How much time/Effort?**



WHY? Regulation are here...and more coming

- [Requirement 6.1 of PCI DSS](#) states that organizations must “establish a process to identify...and assign a risk ranking to newly discovered security vulnerabilities.”
- [Article 32 of GDPR](#) requires the implementation “of appropriate technical or organizational measures to ensure a level of security appropriate to the risk.”
- The [HIPAA Security Rule](#) mandates an “assessment of the potential risks and vulnerabilities to the confidentiality, integrity, and availability of electronic protected health information.”
- The [GLBA Safeguard Rule](#) requires organizations to “identify and assess risks to customer information...and evaluate the effectiveness of current safeguards for controlling these risks.”
- EU [Directive on measures for a high common level of cybersecurity across the Union](#) (NIS2) and [Cyber Resilience Act](#) (CRA)
- [Cyber Resilience Act](#) (CRA) - Manufacturers shall have appropriate policies and procedures, including coordinated vulnerability disclosure policies, referred to in Section 2, point (5), of Annex I
- [NCSC guidance on regulation](#)





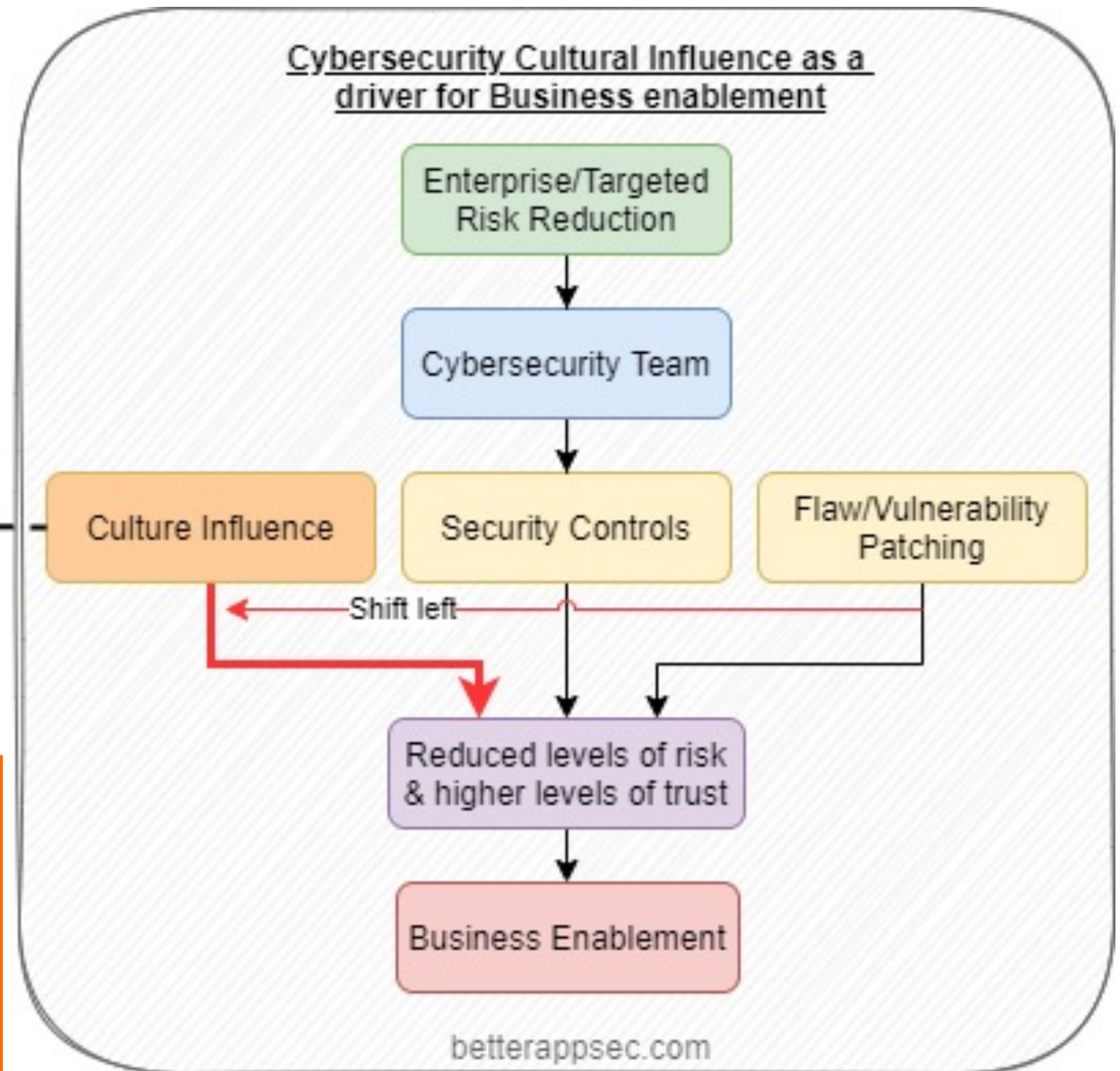
WHAT IS THE
OBJECTIVE OF
SECURITY?

Objective of security -> Business Enablement

Made of several aspect

- Influencing people
- Fixing as soon as possible
- Shift left (don't create issue in first place)
- Controls

Product/Security Partnerships
Security Guardrails
CI/CD Security Tooling
Security Engineering Innovation



Ultimate Objective

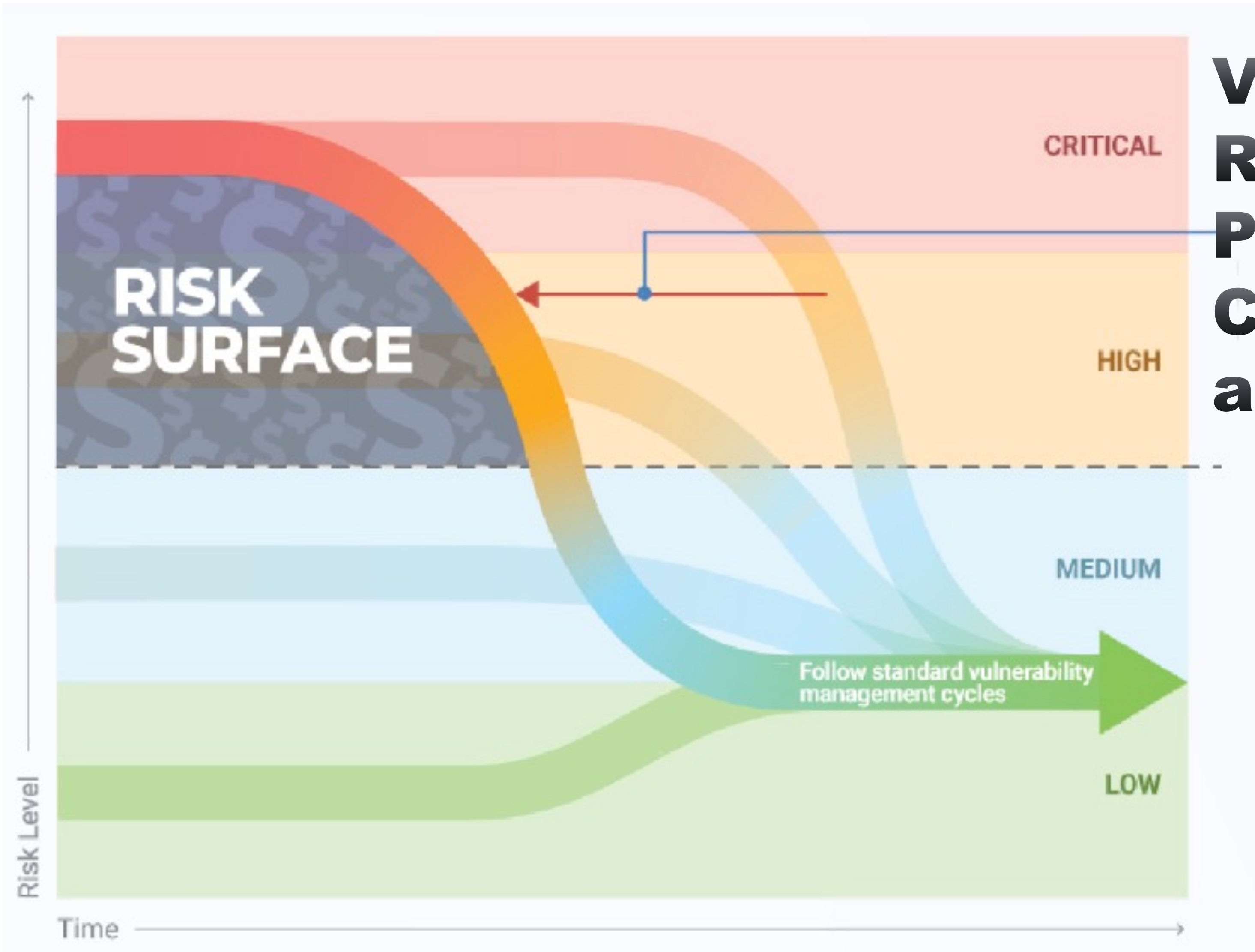
Operate at a business risk lever the organization is comfortable with



Vulnerability is not risk



Risk provide better context than just cvss



Vulnerability management
Risk management
Patching
Compensating controls
activities





Vulnerability Management Framework

LEVEL	DETECTION	AGGREGATION/ ASSET MANAGEMENT	PRIORITIZATION	ACTION	MEASUREMENT
M0	No Scan No Detection No Pentest	No Aggregation	No Prioritization	No action, ad-hoc reaction	No measurement No tracking
M1	Policy for Detection and scan Regular Pentest No SCA/ Library detection	Aggregate Vulnerabilities	Prioritization based on vulnerability severity	Regular review of vulnerability actions	Number of vulnerabilities
M2	Policy Regular Pen-test Ad-hoc Static analysis SAST Peer review	Aggregate vulnerabilities Aggregation of Assets	Prioritization based on SLA (severity)	Regular Review of vulnerability actions Regular Burn down of Vulnerabilities by SLA	Number of vulnerabilities SLA per criticality
M3	Policy Regular Pentest Automated Static analysis Automated SCA Peer review Vulnerability (O/S) Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Asset contextualization (business)	Prioritization based on Risk SLA Prioritization based on Cyber threat intelligence and risk	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog	SLA per criticality SLA Risk based
M4	Policy Regular Pentest Automated Static analysis Automated SCA DAST WEB/ API Peer review Vulnerability (O/S) Container Scan Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Asset contextualization (business) Contextual Location of assets Track the users / team operating on assets	Prioritization with Risk SLA Prioritization based on Cyber threat intel Prioritization based on business contextual information	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, MTTR Feedback loop to dev on what to fix first.	Mean time to resolution Security balance SLA Risk based False Positive/Exception rate
M5	Policy Automated Pentest Static analysis SCA DAST WEB/ API Container Scan Peer review Vulnerability (O/S) Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Self declared Asset contextualization (business) Self declared Contextual Location of assets/ Tag based Track the users / team operating on assets Track new assets automatically	Prioritization with RISK SLA, Prioritization based on TEAM OKR Prioritization based on Cyber threat intel, Prioritization based on business contextual information,	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, MTTR, Burn-down rate Insights and strategic action based on the vulnerability observed Feedback loop to dev on what to fix first.	Mean time to resolution Users Stories vs Security Security backlog burndown SLA Risk based False Positive/Exception rate Technology Insights Security OKR

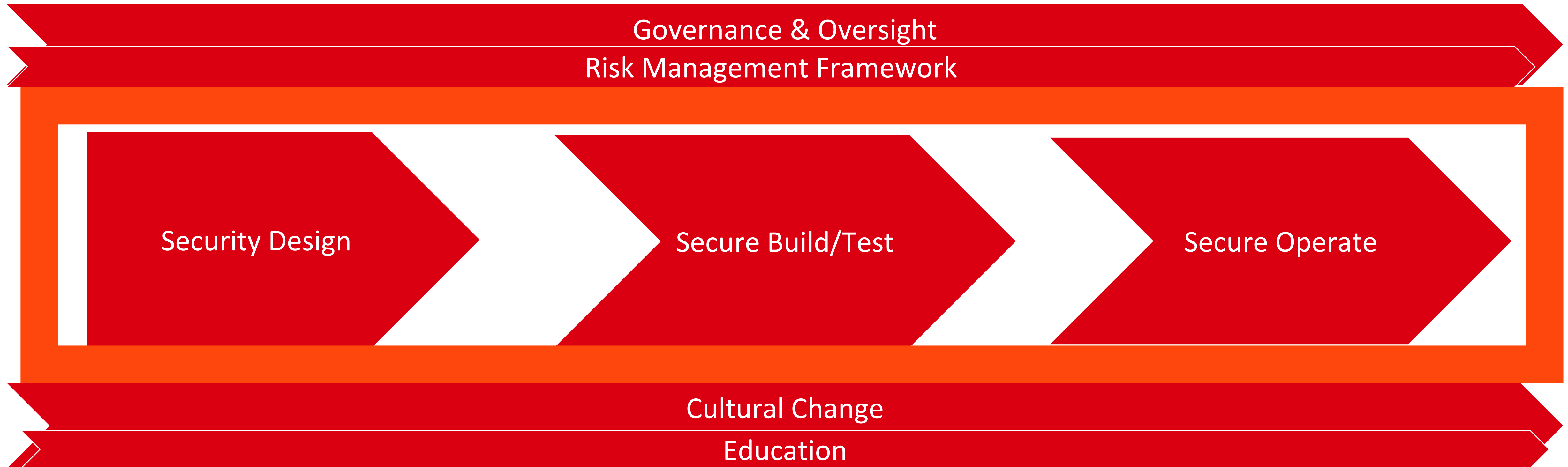




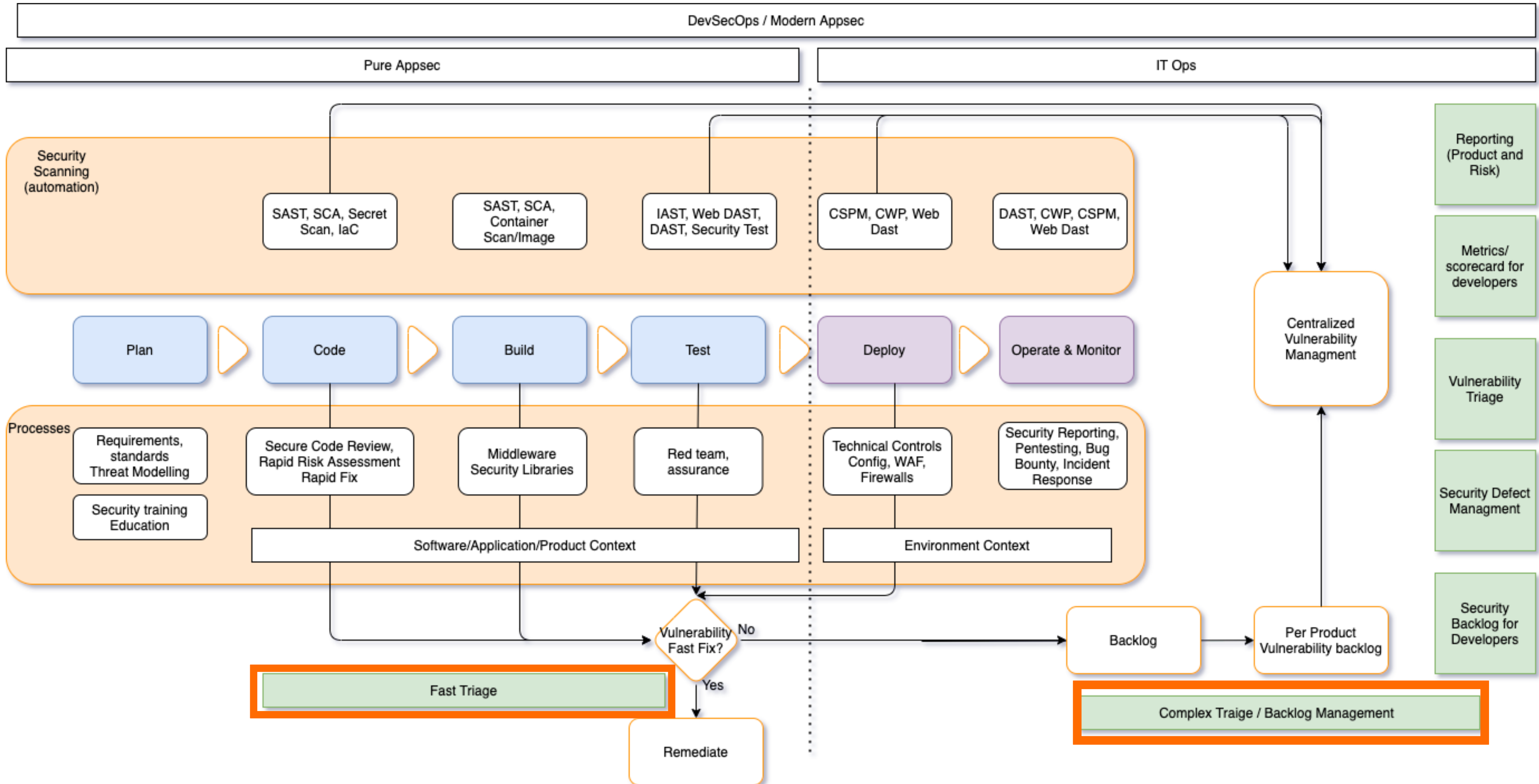
WHY ARE WE HERE?

Modern Software Pipeline

Vulnerability Maturity Frameworks – Stages and focus



Modern Security Pipeline





PROCESS OF TRIAGE

SLOW DEFENDER

180-280 days

Average time to fix a vulnerability

FAST ATTACKER

3-15 days

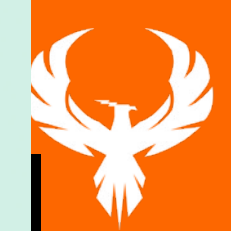
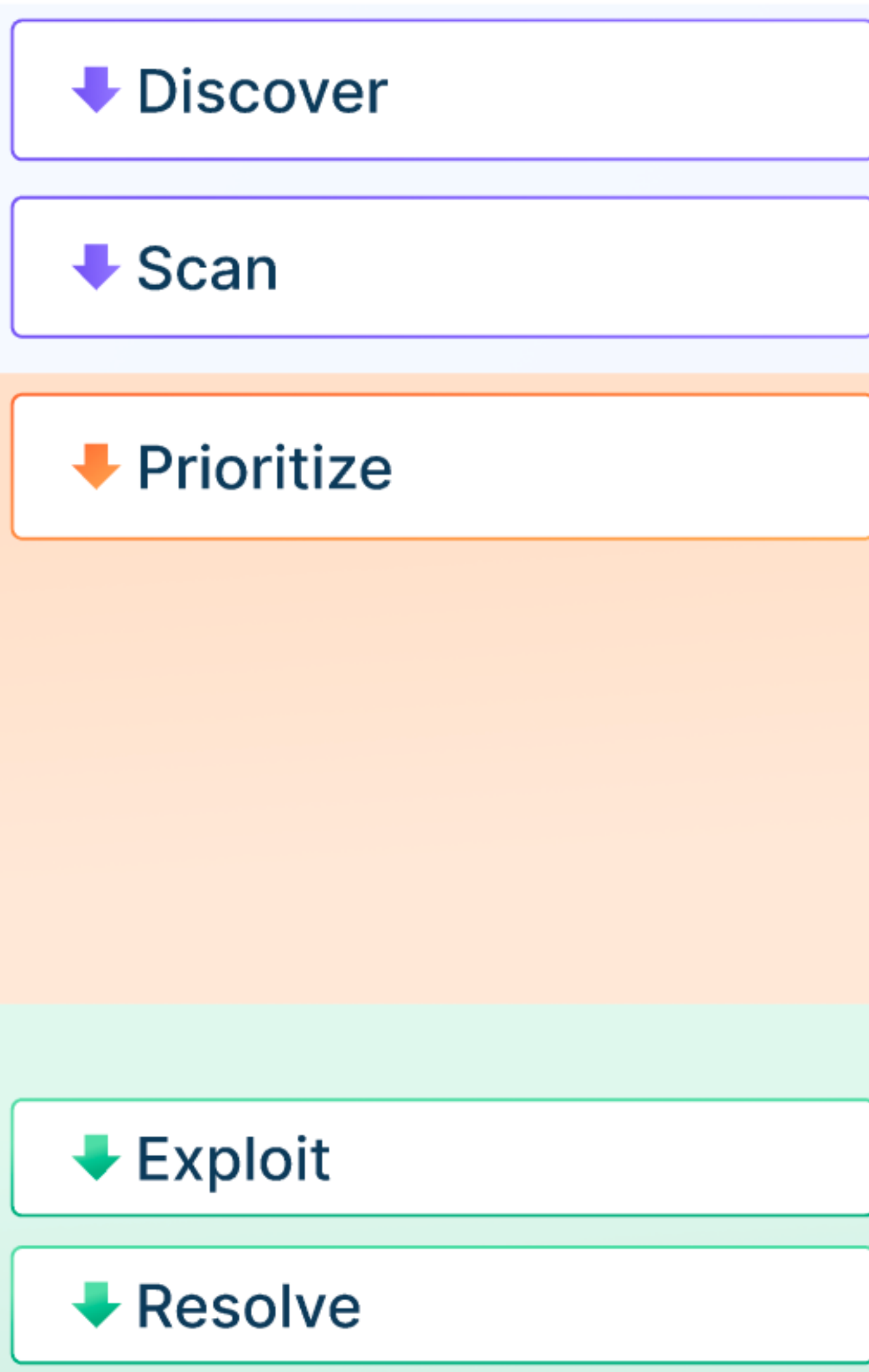
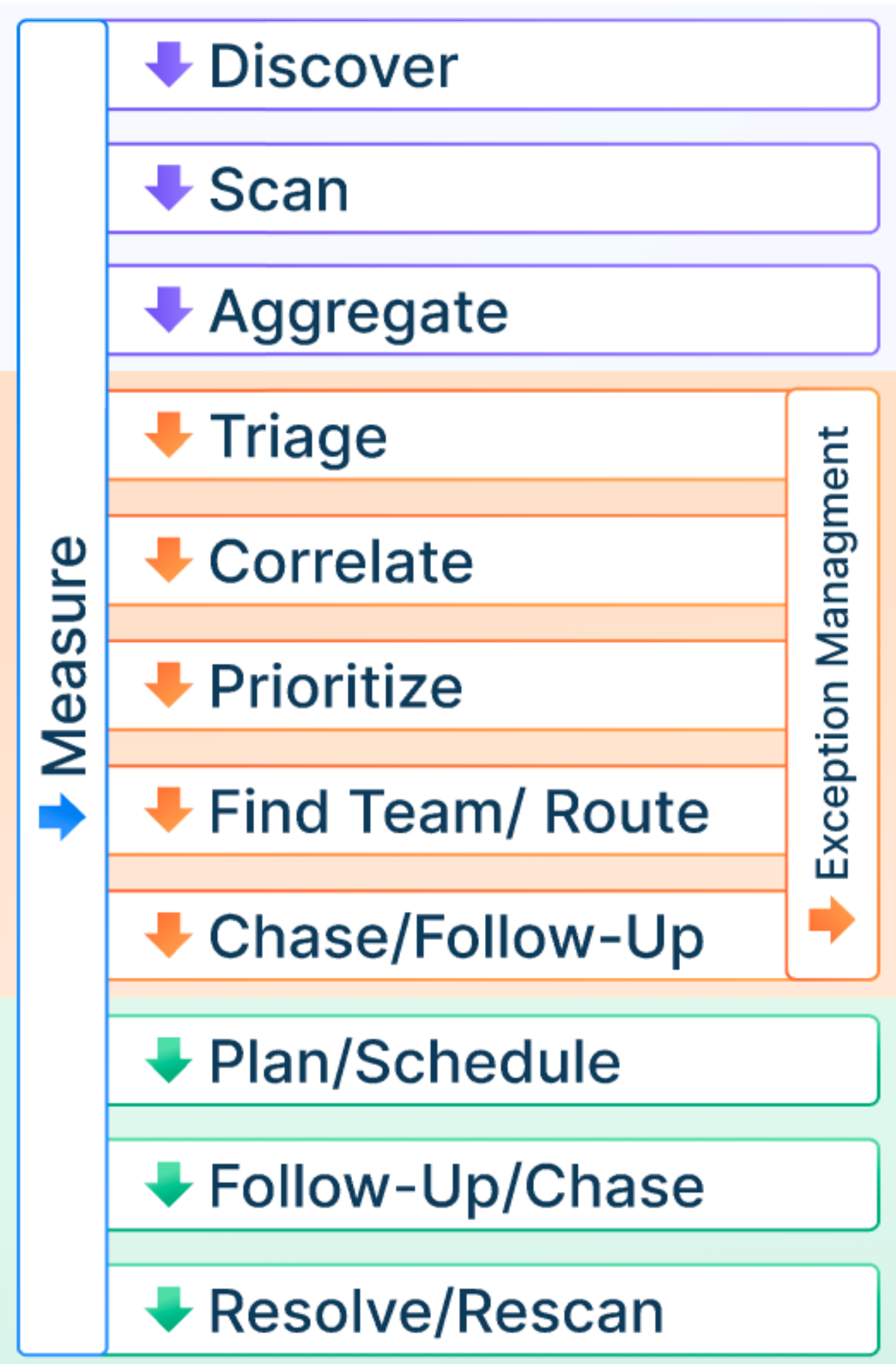
Average time to exploit a new vulnerability



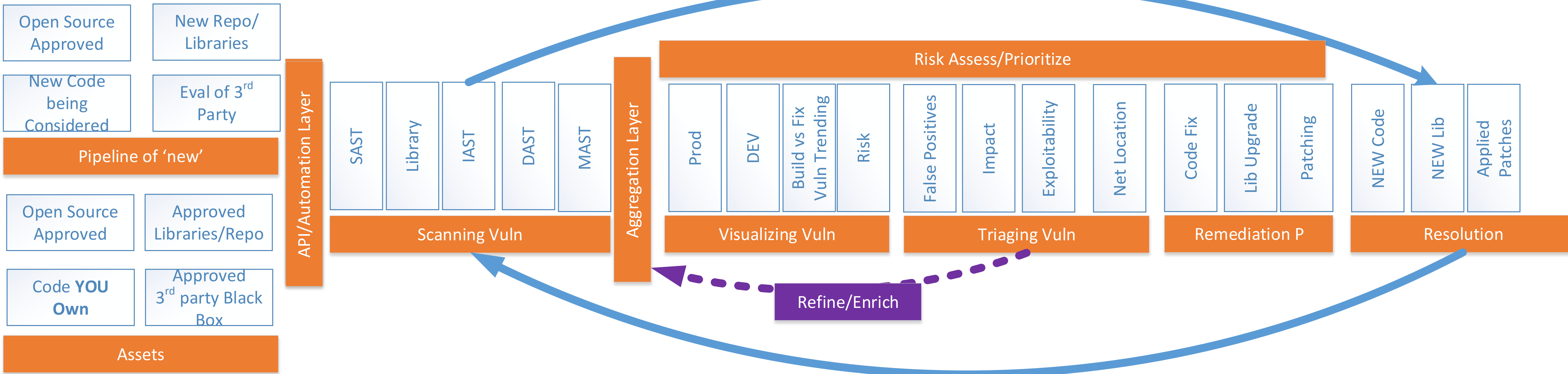
DISCOVER

PRIORITIZE

ASSESS & ACT



Vulnerability management Lifecycle -> Linear?



SAST SCA DAST WEB DAST PENTEST RED TEAM APPSEC
INFRA SCAN IAC CONTAINER IMG CLOUD MISCONFIG INFRA/ENVIRONMENT

SECURITY
CHAOS



MANUAL/
SLOW



FAST
AUTOMATED
PREDICTABLE
SECURITY WORK



SAST SCA DAST CLOUD PENTEST WEB DAST





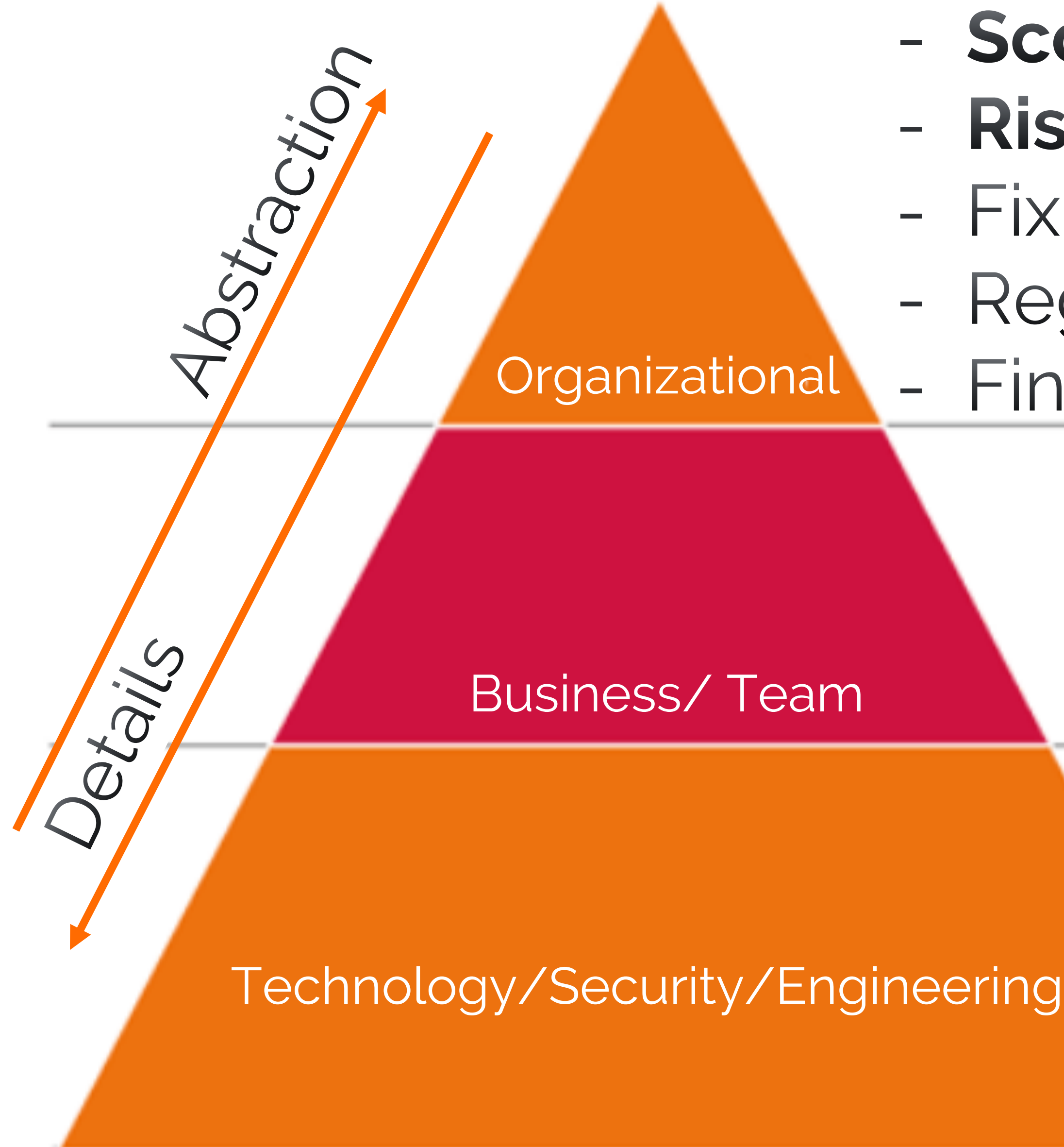
TO REPORT OR
NOT TO REPORT

Reporting

How I actually look



Reporting



KPI

- **Scorecards**
- **Risk Level**
- Fix time/ Build time
- Regulation impact
- Financial Impact

KPI

- Application/ Service **Risk**
- Trendline, Fixing vs building
- Critical alerts, SLA breach

KPI

- Vulnerability trending by categories
- Vulnerability categories trending
- Ticket open/Closed (MTTR, MTTO)
- Most critical vulnerability, assets



Vulnerability management Framework

LEVEL	DETECTION	AGGREGATION/ ASSET MANAGEMENT	PRIORITIZATION	ACTION	MEASUREMENT
M0	No Scan No Detection No Pentest	No Aggregation	No Prioritization	No action, ad-hoc reaction	No measurement No tracking
M1	Policy for Detection and scan Regular Pentest No SCA/ Library detection	Aggregate Vulnerabilities	Prioritization based on vulnerability severity	Regular review of vulnerability actions	Number of vulnerabilities
M2	Policy Regular Pen-test Ad-hoc Static analysis SAST Peer review	Aggregate vulnerabilities Aggregation of Assets	Prioritization based on SLA (severity)	Regular Review of vulnerability actions Regular Burn down of Vulnerabilities by SLA	Number of vulnerabilities SLA per criticality
M3	Policy Regular Pentest Automated Static analysis Automated SCA Peer review Vulnerability (O/S) Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Asset contextualization (business)	Prioritization based on Risk SLA Prioritization based on Cyber threat intelligence and risk	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog	SLA per criticality SLA Risk based
M4	Policy Regular Pentest Automated Static analysis Automated SCA DAST WEB/ API Peer review Vulnerability (O/S) Container Scan Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Asset contextualization (business) Contextual Location of assets Track the users / team operating on assets	Prioritization with Risk SLA Prioritization based on Cyber threat intel Prioritization based on business contextual information	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, MTTR Feedback loop to dev on what to fix first.	Mean time to resolution Security balance SLA Risk based False Positive/Exception rate
M5	Policy Automated Pentest Static analysis SCA DAST WEB/ API Container Scan Peer review Vulnerability (O/S) Cloud assessment	Aggregate vulnerabilities Aggregation of Assets Self declared Asset contextualization (business) Self declared Contextual Location of assets/ Tag based Track the users / team operating on assets Track new assets automatically	Prioritization with RISK SLA, Prioritization based on TEAM OKR Prioritization based on Cyber threat intel, Prioritization based on business contextual information,	Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, MTTR, Burn-down rate Insights and strategic action based on the vulnerability observed Feedback loop to dev on what to fix first.	Mean time to resolution Users Stories vs Security Security backlog burndown SLA Risk based False Positive/Exception rate Technology Insights Security OKR



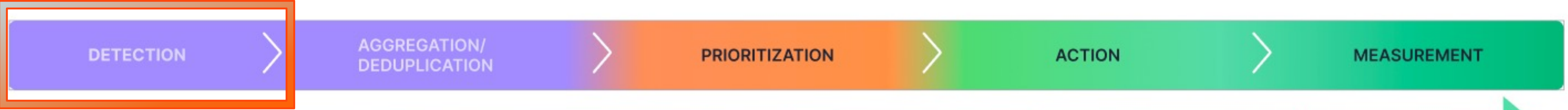
PRE ASSESSMENT

LEVEL	DETECTION	AGGREGATION/ ASSET MANAGEMENT	PRIORITIZATION	ACTION	MEASUREMENT
MO	<ul style="list-style-type: none"> No Scan No Detection No Pentest 	<ul style="list-style-type: none"> No Aggregation 	<ul style="list-style-type: none"> No Prioritization 	<ul style="list-style-type: none"> Fix Random 	<ul style="list-style-type: none"> No measurement No tracking
M1	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pentest / External Scan No SCA/ Library detection 	<ul style="list-style-type: none"> Aggregate Vulnerabilities in central place 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity 	<ul style="list-style-type: none"> Fix based on severity 	<ul style="list-style-type: none"> Number of vulnerabilities/ Vulnerability Severity
M2	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Ad-hoc Static analysis Infra Vulnerability - L1 (O/S - Endpoint, Installed Apps) SAST - Static Code Analysis or SCA 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Deduplication - L0 - Manual 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization based on SLA (severity) 	<ul style="list-style-type: none"> Fix based on severity Triage & Assess 	<ul style="list-style-type: none"> Number of vulnerabilities SLA per criticality
M3	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Automated Static code analysis/Infra Vulnerability - L2 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Automated Library assessment / OSS-SCA Code Peer review 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Asset contextualization (business) Deduplication L1 - Automated - (Assets Dedup, CVE Dedup) 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization based on Risk/ Risk Based SLA Prioritization based on Cyber threat intelligence 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Exception management - L1 (False Positives) 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based
M4	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Automated Static code analysis/Infra Vulnerability - L2 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Automated Library assessment / OSS-SCA Code Peer review 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Asset contextualization (business) Contextual Location of assets Deduplication L2- Automated - (Assets Dedup, CVE Dedup, Contextual Deduplication) Track the users / team operating on assets 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization with Risk/ Risk based SLA Prioritization based on Cyber threat intel Prioritization based on business contextual information 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Triage & Schedule (sprint planning) - Backlog management Exception management - L2 (Mitigation controls, False Positives) 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based Mean time to resolution Security balance False Positive/Exception rate Security insights
M5	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Automated Pentest Bug Bounty/Pentest Automated Static Analysis Automated SCA Automated DAST WEB/ Automated API Container Scan / Preflight Container Build Code Peer review Infra Vulnerability - L3 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Cloud assessment/ Automated IaC 	<ul style="list-style-type: none"> Aggregate vulnerabilities Aggregation of Assets Deduplication L3 - (Assets Dedup, CVE Dedup, Automated Function SCA-SAST, Contextual Deduplication) Self Declared Asset/ Centralization of assets declaration Contextualization (business) with Business Impact Self Declared Contextual Location of assets/ Tag based Track the users / team operating on assets Track new assets automatically 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization with RISK/ Risk based SLA, Prioritization based on TEAM OKR Prioritization based on Cyber threat intel, Prioritization based on Contextual information Prioritization based on business contextual information, 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Triage & Schedule (sprint planning) - Backlog management Exception management - L3 (Mitigation controls, False Positives, Risk Acceptance) 	<ul style="list-style-type: none"> Mean time to resolution/MTTR Users Stories vs Security Security backlog burndown SLA Risk based, False Positive/Exception rate Technology Insights Security OKR Security Insights Build vs Fix stories Localized insights (per business application)

POST

LEVEL	DETECTION	AGGREGATION/ ASSET MANAGEMENT	PRIORITIZATION	ACTION	MEASUREMENT
M0	<ul style="list-style-type: none"> No Scan No Detection No Pentest 	<ul style="list-style-type: none"> No Aggregation 	<ul style="list-style-type: none"> No Prioritization 	<ul style="list-style-type: none"> Fix Random 	<ul style="list-style-type: none"> No measurement No tracking
M1	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pentest / External Scan No SCA/ Library detection 	<ul style="list-style-type: none"> Aggregate Vulnerabilities in central place 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity 	<ul style="list-style-type: none"> Fix based on severity 	<ul style="list-style-type: none"> Number of vulnerabilities/ Vulnerability Severity
M2	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Ad-hoc Static analysis Infra Vulnerability - L1 (O/S - Endpoint, Installed Apps) SAST - Static Code Analysis or SCA 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Deduplication - L0 - Manual 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization based on SLA (severity) 	<ul style="list-style-type: none"> Fix based on severity Triage & Assess 	<ul style="list-style-type: none"> Number of vulnerabilities SLA per criticality
M3	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Automated Static code analysis/Infra Vulnerability - L2 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Automated Library assessment / OSS-SCA Code Peer review 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Asset contextualization (business) Deduplication L1 - Automated - (Assets Dedup, CVE Dedup) 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization based on Risk/ Risk Based SLA Prioritization based on Cyber threat intelligence 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Exception management - L1 (False Positives) 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based
M4	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Automated Static code analysis/Infra Vulnerability - L2 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Automated Library assessment / OSS-SCA Code Peer review 	<ul style="list-style-type: none"> Aggregate vulnerabilities per business application Aggregation of Assets Asset contextualization (business) Contextual Location of assets Deduplication L2- Automated - (Assets Dedup, CVE Dedup, Contextual Deduplication) Track the users / team operating on assets 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization with Risk/ Risk based SLA Prioritization based on Cyber threat intel Prioritization based on business contextual information 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Triage & Schedule (sprint planning) - Backlog management Exception management - L2 (Mitigation controls, False Positives) 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based Mean time to resolution Security balance False Positive/Exception rate Security insights
M5	<ul style="list-style-type: none"> Policy mandating scanning requirements / Secure SDLC Automated Pentest Bug Bounty/Pentest Automated Static Analysis Automated SCA Automated DAST WEB/ Automated API Container Scan / Preflight Container Build Code Peer review Infra Vulnerability - L3 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Cloud assessment/ Automated IaC 	<ul style="list-style-type: none"> Aggregate vulnerabilities Aggregation of Assets Deduplication L3 - (Assets Dedup, CVE Dedup, Automated Function SCA-SAST, Contextual Deduplication) Self Declared Asset/ Centralization of assets declaration Contextualization (business) with Business Impact Self Declared Contextual Location of assets/ Tag based Track the users / team operating on assets Track new assets automatically 	<ul style="list-style-type: none"> Prioritization based on vulnerability severity Prioritization with RISK/ Risk based SLA, Prioritization based on TEAM OKR Prioritization based on Cyber threat intel, Prioritization based on Contextual information Prioritization based on business contextual information, 	<ul style="list-style-type: none"> Fix based on Risk/ SLA Triage & Assess / Triage & Schedule (sprint planning) - Backlog management Exception management - L3 (Mitigation controls, False Positives, Risk Acceptance) 	<ul style="list-style-type: none"> Mean time to resolution/MTTR Users Stories vs Security Security backlog burndown SLA Risk based, False Positive/Exception rate Technology Insights Security OKR Security Insights Build vs Fix stories Localized insights (per business application)

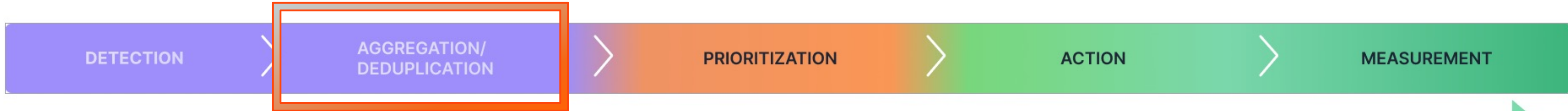
Detection of issues



MO	M1	M2	M3	M4	M5
No Scan No Detection No Pentest	Policy mandating scanning requirements / Secure SDLC Regular Pentest / External Scan No SCA/ Library detection	Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Ad-how Static analysis Infra Vulnerability - L1 (O/S - Endpoint, Installed Apps) SAST - Static Code Analysis or SCA	Policy mandating scanning requirements / Secure SDLC Regular Pen-test / External Scan Automated Static code analysis Infra Vulnerability - L2 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Automated Library assessment / OSS- SCA Code Peer review	Policy mandating scanning requirements / Secure SDLC Bug Bounty/ Pentest Automated Static analysis Automated SCA Automate TEST WEB/ DAST API Assessment Code Peer review Infra Vulnerability - L3 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Container Scan Cloud assessment/ IaC	Policy mandating scanning requirements / Secure SDLC Automated Pentest Bug Bounty/Pentest Automated Static Analysis Automated SCA Automated DAST WEB/ Automated API Container Scan / Preflight Container Build Code Peer review Infra Vulnerability - L3 (Image Scanning, O/S - Servers, O/S - Endpoint, Installed Apps, Network Scanning) Cloud assessment/ Automated IaC



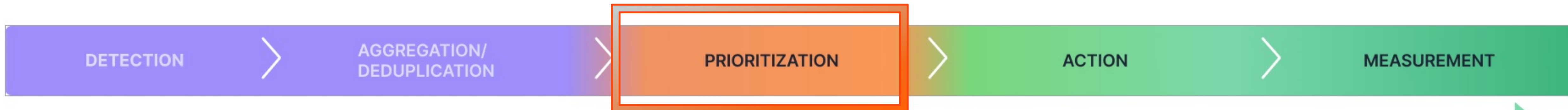
Aggregation & Deduplication



MO	M1	M2	M3	M4	M5
<ul style="list-style-type: none"> • No Aggregation 	<ul style="list-style-type: none"> • Aggregate Vulnerabilities in entral place 	<ul style="list-style-type: none"> • Aggregate vulnerabilities per business application • Aggregation of Assets • Deduplication - LO - Manual 	<ul style="list-style-type: none"> • Aggregate vulnerabilities per business application • Aggregation of Assets • Asset contextualization (business) • Deduplication L1 - Automated - (Assets Dedup, CVE Dedup) 	<ul style="list-style-type: none"> • Aggregate vulnerabilities per business application • Aggregation of Assets • Asset contextualization (business) • Contextual Location of assets • Deduplication L2- Automated - (Assets Dedup, CVE Dedup, Contextual Deduplication) • Track the users / team operating on assets 	<ul style="list-style-type: none"> • Aggregate vulnerabilities Aggregation of Assets Deduplication L3 - (Assets Dedup, CVE Dedup, Automated Function SCA-SAST, Contextual Deduplication) • Self Declared Asset/ Centralization of assets declaration • Contextualization (business) with Business Impact • Self Declared Contextual Location of assets/ Tag based • Track the users / team operating on assets • Track new assets automatically

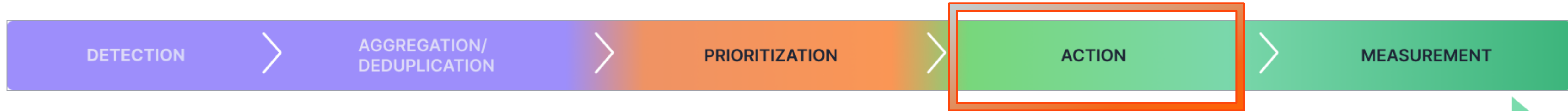


Prioritization



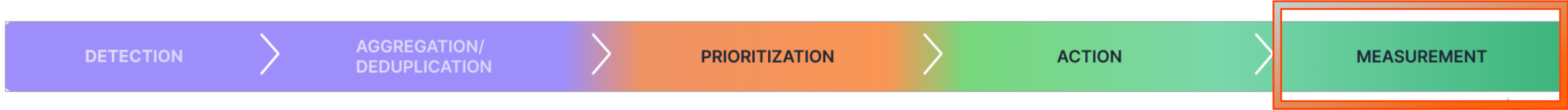
MO	M1	M2	M3	M4	M5
<ul style="list-style-type: none"> • No Prioritization 	<ul style="list-style-type: none"> • Prioritization based on vulnerability severity 	<ul style="list-style-type: none"> • Prioritization based on vulnerability severity • Prioritization based on SLA (severity) 	<ul style="list-style-type: none"> • Prioritization based on vulnerability severity • Prioritization based on Risk/ Risk Based SLA • Prioritization based on Cyber threat intelligence 	<ul style="list-style-type: none"> • Prioritization based on vulnerability severity • Prioritization with Risk/ Risk based SLA • Prioritization based on Cyber threat intel • Prioritization based on business contextual information 	<ul style="list-style-type: none"> • Prioritization based on vulnerability severity • Prioritization with RISK/ Risk based SLA, • Prioritization based on TEAM OKR • Prioritization based on Cyber threat intel, • Prioritization based on Contextual information • Prioritization based on business contextual information,

Action / Routing



MO	M1	M2	M3	M4	M5
<ul style="list-style-type: none"> No Action 	<ul style="list-style-type: none"> Reactive and Regular review of vulnerability actions 	<ul style="list-style-type: none"> Regular Review of vulnerability actions Regular Burn down of Vulnerabilities by SLA 	<ul style="list-style-type: none"> Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog 	<ul style="list-style-type: none"> Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, Feedback loop to dev on what to fix first. Systemic Changes based on Security insights 	<ul style="list-style-type: none"> Regular review of Backlog Regular Burn down of top vulnerabilities in the backlog Reporting to Business line based on Risk level, Burn-down rate Insights and strategic action based on the vulnerability observed Feedback loop to dev on what to fix first. Systemic Changes based on Security insights

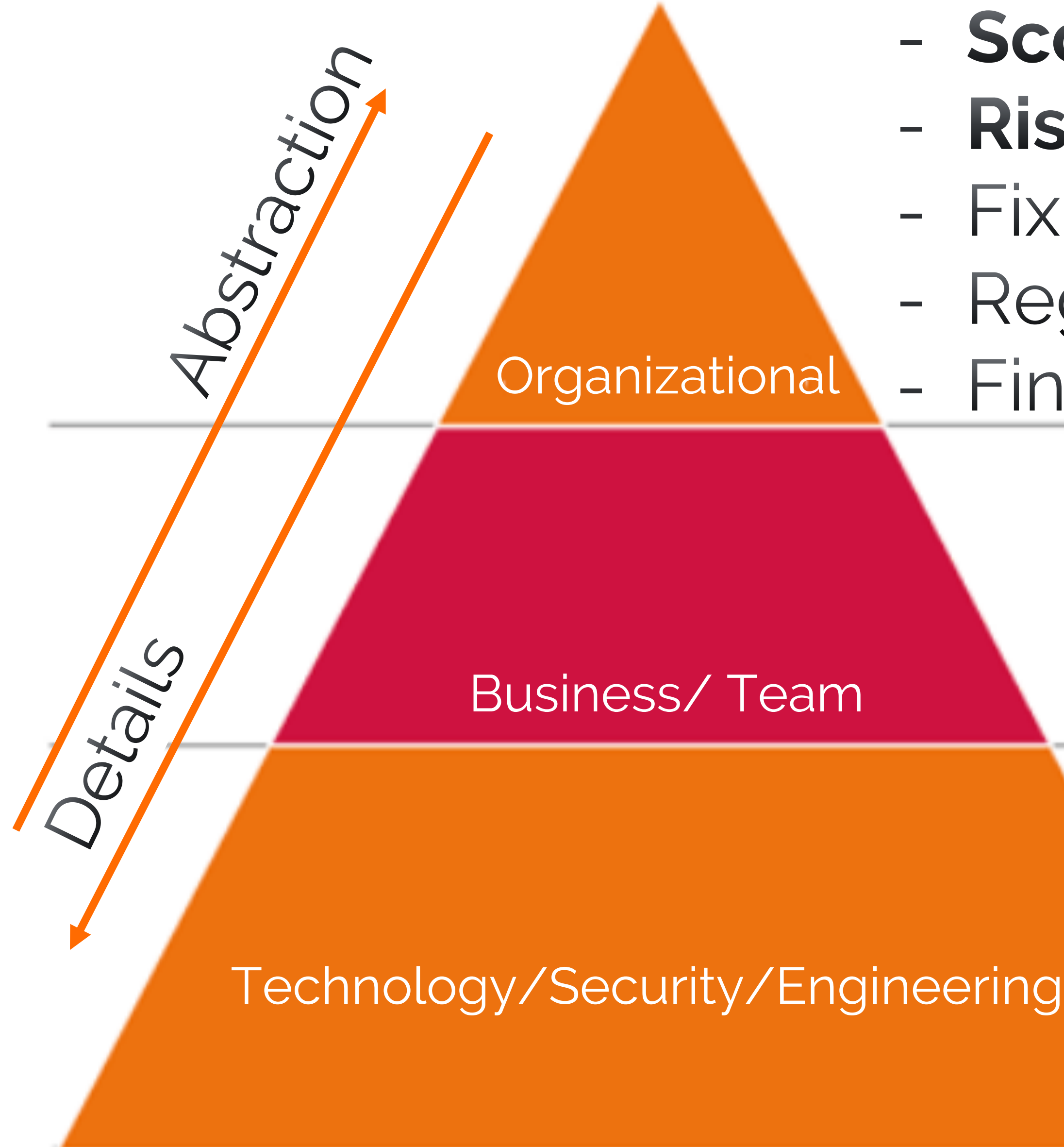
Measuring Progress



MO	M1	M2	M3	M4	M5
<ul style="list-style-type: none"> No measurement No tracking 	<ul style="list-style-type: none"> Number of vulnerabilities/ Vulnerability Severity 	<ul style="list-style-type: none"> Number of vulnerabilities SLA per criticality 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based 	<ul style="list-style-type: none"> SLA per criticality SLA Risk based Mean time to resolution Security balanceFalse Positive/Exception rateSecurity insights 	<ul style="list-style-type: none"> Mean time to resolution/MTTR Users Stories vs Security Security backlog burndown SLA Risk based ,False Positive/Exception rate Technology Insights Security OKR Security Insights Build vs Fix stories Localized insights (per business application)



Reporting



KPI

- **Scorecards**
- **Risk Level**
- Fix time/ Build time
- Regulation impact
- Financial Impact

KPI

- Application/ Service **Risk**
- Trendline, Fixing vs building
- Critical alerts, SLA breach

KPI

- Vulnerability trending by categories
- Vulnerability categories trending
- Ticket open/Closed (MTTR, MTTO)
- Most critical vulnerability, assets



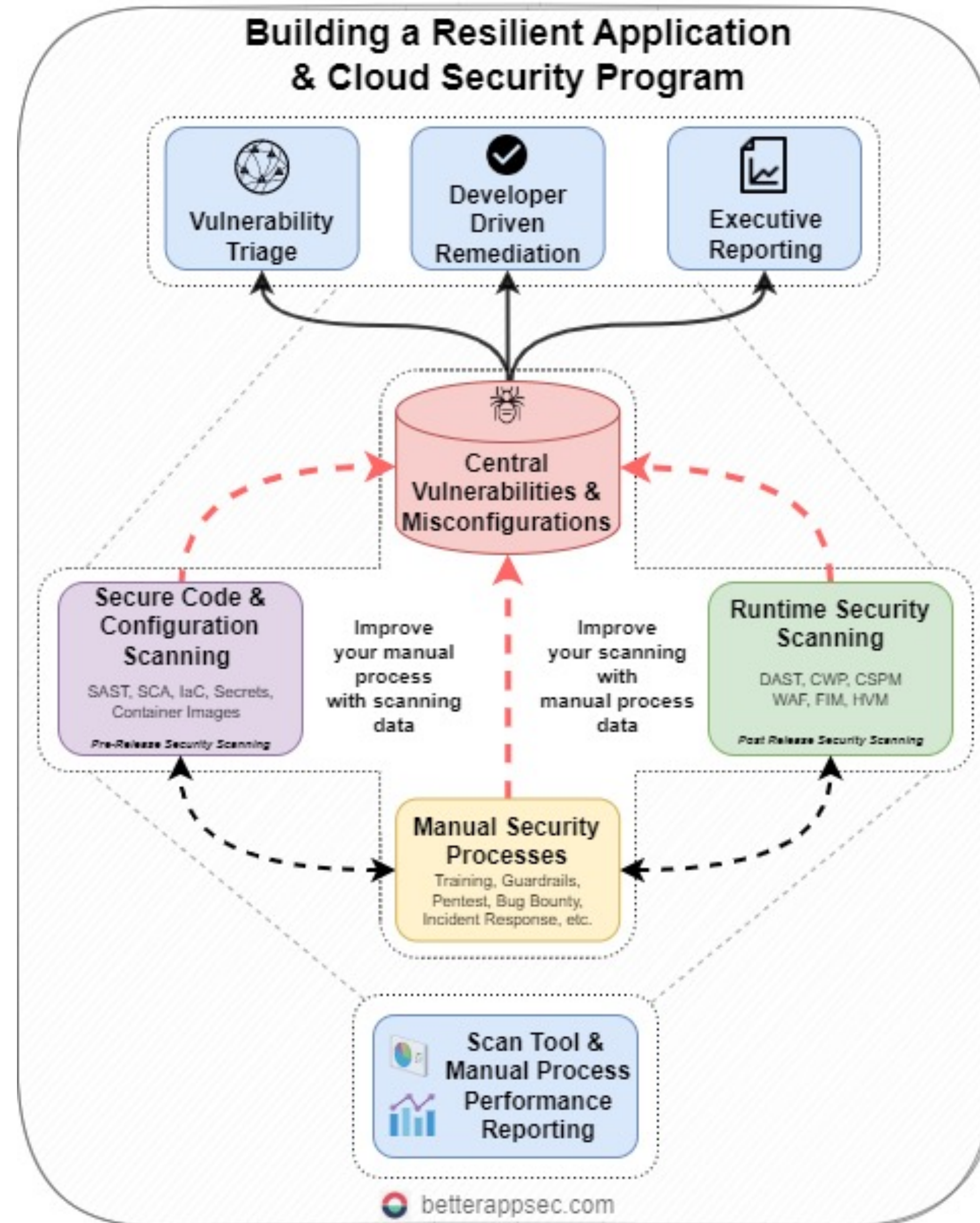


Conclusion & Recap

CENTRALIZE RESULTS/ MEASURE LEFT AND RIGHT

Security Scanning

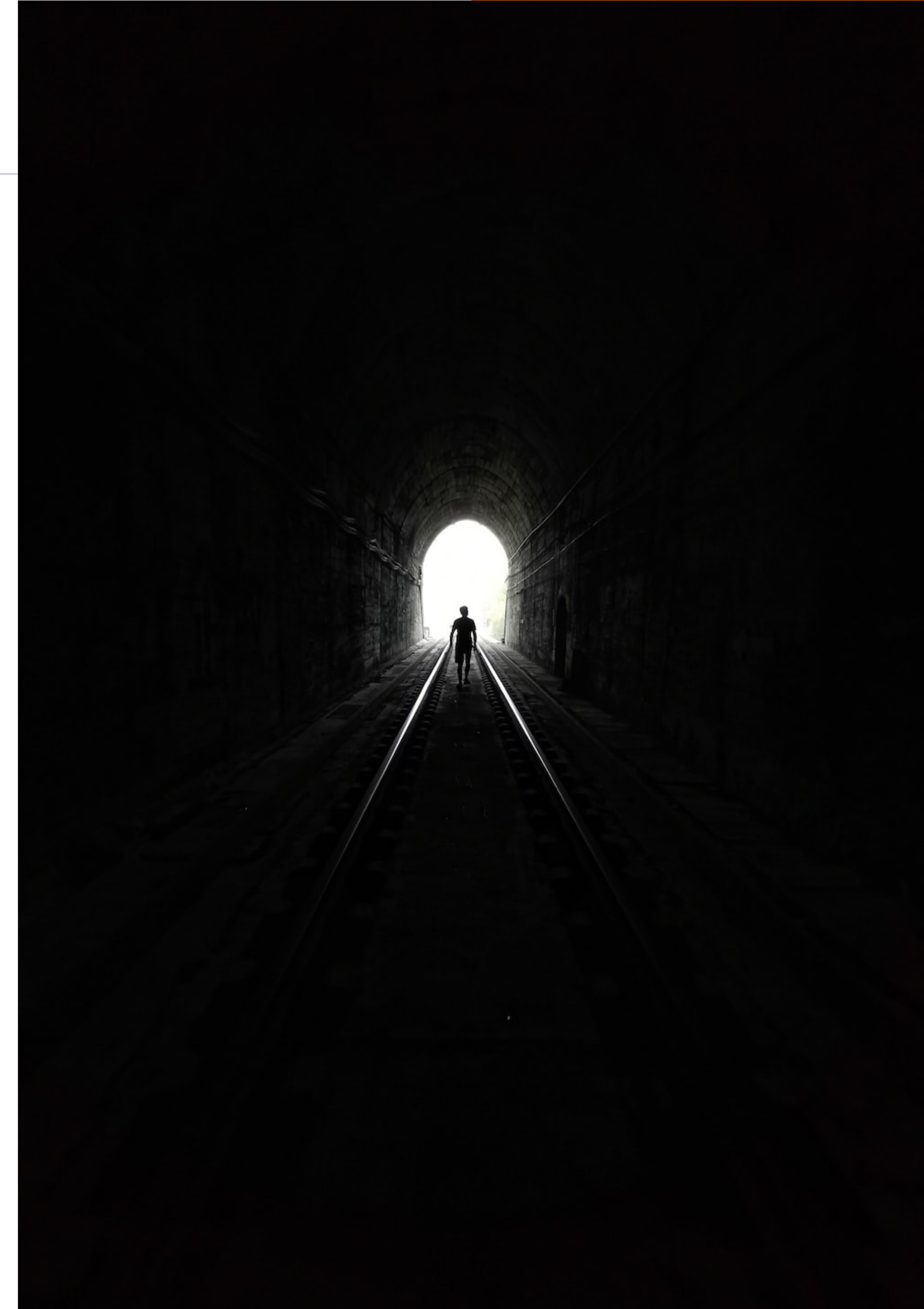
- **Left (code pre deploy)**
- **Right, Post build**
- **Manual Ops**



Light at the end of the tunnel

There is a light at the end of the tunnel

- Identify issue
- Decide Maturity level and setup process, procedure tooling
- Collaborate & sit down with teams
- Talk with business – shift up
- Talks with the dev – shift left
- Vulnerability management Framework



ACT NOW

ON RISK

& FIX VULNERABILITIES

Posture Management

For Cloud & Application Security



PHOENIX

Vulnerability management framework material

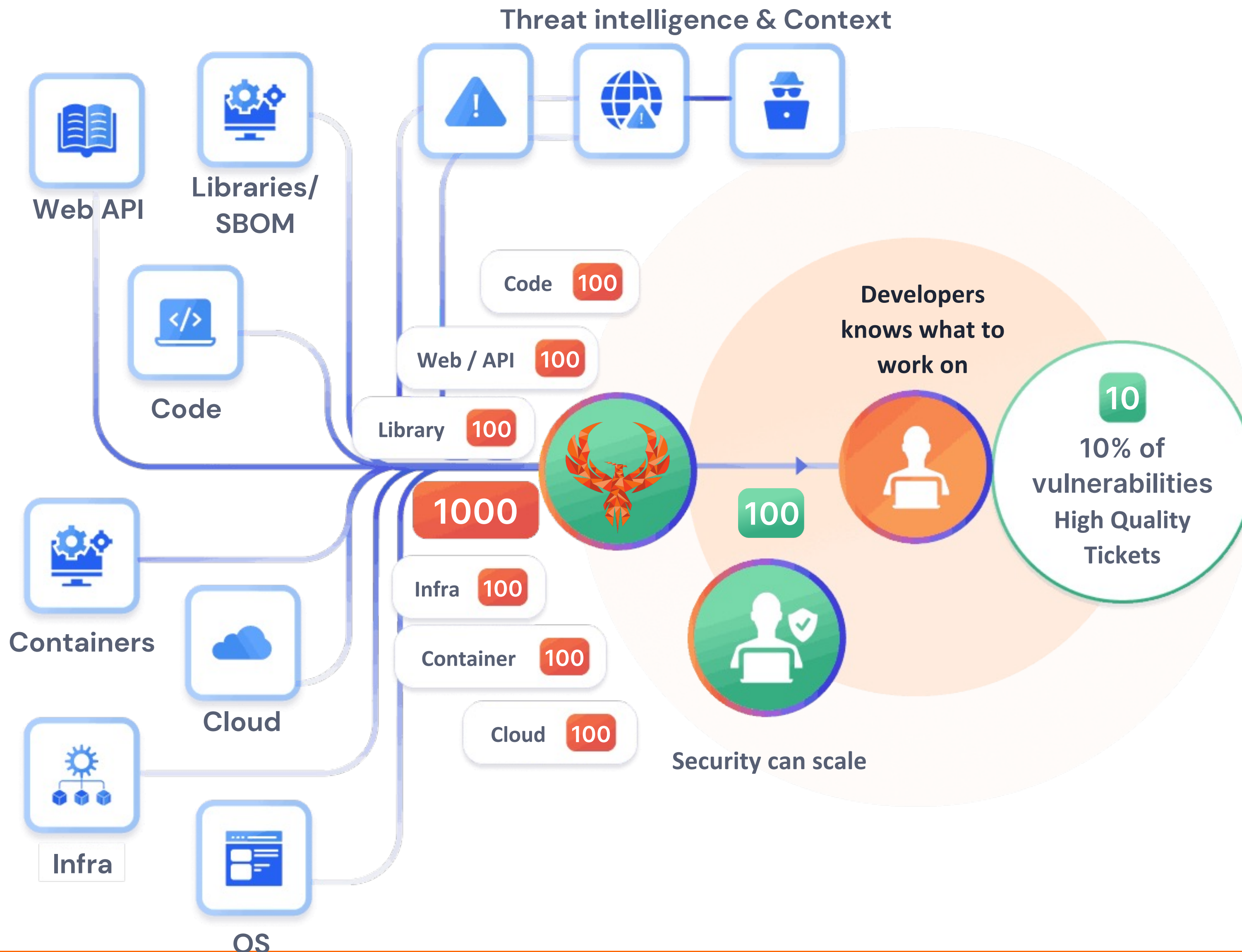
<https://phoenix.security/vulnerability-management-framework/>



**BUILDING RESILIENT
APPLICATION AND CLOUD
SECURITY PROGRAMS**



Phoenix Security – Narrative on security



**AGGREGATE &
CONTEXTUALISE
VULNERABILITIES**



**REMOVE MANUAL
ACTIONS, TRIAGE
AUTOMATICALLY**



**REMOVE INEFFICIENCIES
PRIORITIZE ACTIONS
NO BURNOUT**



OWASP License -

We love OWASP Community Edition Available

APPSEC PHOENIX



APPSEC PHOENIX

1000 Users

350 Organizations



SMART APPLICATION
SECURITY



New Book on metrics that matters



SLA ARE DEAD LONG LIVE
SLA DATA DRIVEN APPROACH
ON VULNERABILITIES



SLA are dead long live SLA - a white-paper
on vulnerabilities management and modern
DevSecOps for operational security and
software supply chain

✉ info@appsecphoenix.com

🌐 www.appsecphoenix.com

☎ +442031953879



Q&A





Thank you

Cyber Security & Cloud Podcast

By Francesco Cipollone

#CSCP

www.cybercloudpodcast.com



[@podcast_cyber](https://twitter.com/@podcast_cyber)



[@FrankSEC42](https://twitter.com/@FrankSEC42)

www.cybercloudpodcast.com



Sponsored By



Removing Manual work to automate, scale more effectively security teams

\$ 1.780 K PROGRAM COST	1800 DAYS	226.6 K PROGRAM COST	150 DAYS
-----------------------------------	------------------	--------------------------------	-----------------

DESCRIPTION	Without AppSec Phoenix		APPSEC PHOENIX	
	COST	TIME	COST	TIME
TOTAL	\$2,983.00	24h	\$376.00	2h
Export of report/ Vulnerabilities	\$56.00	30 min	\$0.00	0 min
Notification to Security professional	\$3800	20 min	\$0.00	0 min
Analysis of reports by DevSecOps	\$600.00	320 min	\$59.38	15 min
Perform Vulnerability Assessment	\$375.00	200 min	\$59.38	15 min
Contact the business owner and assess the importance of the application	\$375.00	200 min	\$0.00	0 min
Research exploitability from different databases & Calculate Vulnerability Matrix	\$375.00	200 min	\$118.75	30 min
Select subset vulnerabilities to execute across platforms	\$338.00	180min	\$0.00	0 min
DevSecOps Follow-up with developers on schedule and resolution of vulnerabilities. <small>Assume 1 DevSecOps and 2 devs for 2 meetings</small>	\$713.00	180 min	\$119.00	30 min
Monitoring resolution of vulnerabilities & follow up on targets with DevOps Teams	\$113.00	60 min	\$19.00	10 min

*DevSecOps average daily rate 500\$,
Dev average daily rate 300\$



7X CHEAPER **12X FASTER**